***National Institute for the Defense of Competition and***

***the Protection of Intellectual Property – INDECOPI***

***Technical Secretariat of the Dumping,***

***Subsidies and Elimination of Non-Tariff Trade Barriers***

***Commission***

**QUESTIONNAIRE FOR EXPORTERS AND/OR FOREIGN PRODUCERS**

(Stainless steel sinks from People’s Republic of China)

**Company name:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Fiscal or Tax Registration Number:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Address:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Telephone:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Email:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Website**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Date** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

***This questionnaire, as well as the information annexed to it, must be delivered in a digital version***

**QUESTIONNAIRE FOR EXPORTERS OR FOREIGN PRODUCERS**

**INVESTIGATED FOR DUMPING PRACTICES**

**AFFIDAVIT**

The undersigned person declares that all the information provided in this document is complete and true and recognizes that it is subject to verification by the Technical Secretariat of the Dumping, Subsidies and Elimination of Non-Tariff Trade Barriers Commission of INDECOPI.

**IDENTIFICATION INFORMATION OF THE COMPANY´S REPRESENTATIVE**

Name(s) and Last Names: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

National Identity Document Number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Attach a copy of the identity document)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Company’s representative signature

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Attach the documents that certify that the person who signs this affidavit has the authority to act in this proceeding on behalf of the company.**

**QUESTIONNAIRE FOR EXPORTERS OR FOREIGN PRODUCERS INVESTIGATED FOR DUMPING PRACTICES**

**Product under investigation:** Stainless steel sinks.

**Country of origin:** People’s Republic ofChina.

**Tariff subheadings:** 7324.10.00.00, 7324.29.00.00 y 7324.90.00.00.

**Period of dumping investigation:** July 2023 – June 2024.

**Period of injury investigation:** January 2021 – June 2024.

**Determination whereby the investigation was initiated:** Determination Nº 108-2024/CDB-INDECOPI

**Investigation starting date:** January 11th, 2025

**This questionnaire must be sent to:**

**Dumping, Subsidies and Elimination of Non-Tariff Trade Barriers Commission**

This Questionnaire must be sent through the following channels:

* Email: [dumping@indecopi.gob.pe](mailto:dumping@indecopi.gob.pe). In the event that the Questionnaire is sent by this way, consider that the maximum size of the information sent for each opportunity must not exceed 30MB, which is the maximum capacity of the server of INDECOPI. Otherwise, the Commission will not be responsible for its lack of receipt; or
* Virtual reception desk of INDECOPI:

<https://enlinea.indecopi.gob.pe/MDPVirtual2/#/inicio>

In addition, the Questionnaire may also be sent at the following address: Calle De La Prosa No. 104, San Borja, Lima 41, Perú.

For additional information or any questions, please contact us to the following e-mail: dumping@indecopi.gob.pe or by telephone + (51) (1) 2247800 (extensions 3001 or 3035).

1. **INTRODUCTION**

The Dumping, Subsidies and Elimination of Non-Tariff Trade Barriers Commission of INDECOPI (hereinafter, **the Commission**) has initiated an investigation procedure for dumping practices on exports to Peru of stainless steel sinks originating in the People’s Republic ofChina (hereinafter, **China**).

Please find enclosed a copy of the Determination that initiated the procedure, which was published in the official gazette of Peru "El Peruano".

The current procedure will be developed according to the Agreement on Implementation of Article VI of the General Agreement on Tariffs and Trade 1994 (hereinafter, **Antidumping Agreement**) of the World Trade Organization and the Peruvian Antidumping Regulation approved by Supreme Decree 006-2003-PCM, amended by Supreme Decrees 004-2009-PCM[[1]](#footnote-1) and 136-2020-PCM[[2]](#footnote-2) (hereinafter, **National Antidumping Regulation**).

As a part of the procedure, the Commission sends questionnaires to exporters and/or foreign producers of the product under investigation in order to obtain information that can be used to resolve the current investigation. In that sense, it has been identified that your company produces or has exported to Peru the product under investigation; therefore, we kindly ask you to answer the attached Questionnaire to provide us with the information requested therein, within the maximum term of thirty (30) calendar days upon receiving it. This Period is counted from the day after receiving this document, which, according to article 26 of the National Antidumping Rules, will be the 7th day after the ship date.

1. **GENERAL INSTRUCTIONS**

The purpose of this questionnaire is to facilitate exporters and/or foreign producers the submission of information to the Commission for the analysis required to determine whether it is appropriate to apply anti-dumping measures on Peruvian imports of the product under investigation.

In this regard, it is important that exporters and/or foreign producers fully answer all the questions, without exception, in the most detailed and comprehensive way possible, providing specific answers for each question and submitting a copy of all relevant documentation to support the information provided in your answers.

It should be noted that all information provided in this Questionnaire is an affidavit and, therefore, subject to verification[[3]](#footnote-3) by officers of the Technical Secretariat of the Commission.

This Questionnaire must be completed in Spanish. If it is completed in a different language, you must submit also a translation into Spanish signed by a translator duly identified. Also, all the documentation that is attached to support the answers to this Questionnaire (such as sales or purchase invoices, laboratory reports, technical files or catalogs of products, accounting, financial documents and other internal documents of the company), that is in a language other than Spanish, it must also be accompanied by the respective translation. It should be noted that the aforementioned is required by the Technical Secretariat of the Commission in order to comply with the provisions of Article 36 of the National Antidumping Regulation[[4]](#footnote-4).

In cases where a question does not apply to your firm, please indicate it by allocating the phrase “**Non applicable - NA**” as long as you can explain in each case the reasons for it.

On the other hand, it is requested to send the information and/or documentation requested preferably in electronic means (virtual reception desk, or email[[5]](#footnote-5)). In order to facilitate the data processing, all information provided in the Annexes of this questionnaire must be submitted in *Excel* format. In case that the aforementioned information and/or documentation is provided in large electronic files, you may use the data storage services on the internet that you consider appropriate in order to allow access to such files to the officials of the Technical Secretariat.

***Confidential nature of information***

In case you consider that part of the information provided in the Questionnaire should be treated as **“CONFIDENTIAL”**, indicate this explicitly in the same letter in which the information is submitted[[6]](#footnote-6). Otherwise, the Commission will not be responsible for its dissemination.

The only information that may be considered confidential is the one whose disclosure involves a significant advantage to a competitor or an adverse effect on the company that provides it. The Commission is the authority responsible for assessing the confidentiality request, and it may deny or grant it.

In accordance with the provisions of Articles 37 and 38 of the National Antidumping Regulation, any request for confidentiality must be accompanied by:

1. The proper reasons for that request, unless such information is confidential in nature. As a reference, in the Annex of the National Antidumping Regulation there is an illustrative list of information that is confidential in nature and therefore requires no explanation. In addition, there is a list of information that might be confidential depending on the reasons provided[[7]](#footnote-7). If the information for which confidentiality is requested is not on this list, you shall explain how its disclosure might involve a significant advantage to a competitor or would have a significantly adverse effect on your business.
2. A non-confidential summary[[8]](#footnote-8) of the information for which confidentiality has been requested. Such a summary shall allow a reasonable understanding of the substantial content of the information for which confidentiality has been requested. In exceptional and duly justified circumstances, where the information cannot be summarized, the party concerned may be exempted from submitting a non-confidential summary.

When the Commission considers that the party providing the information meets these requirements, its request for confidentiality will be assessed by the Commission. In cases where the Commission grants the confidential nature to such information, it will be accessible only to officers of the Commission and may not be disclosed without the consent of the party providing the information.

In cases where a request for confidentiality is not justified and you decide not to make it public nor authorize its dissemination, such information may not be considered for the purposes of this procedure.

***Access to information***

According to the provisions on article 6.8 of the Antidumping Agreement, in cases in which an interested party refuses access to necessary information or does not provide it within a reasonable period or significantly impedes the investigation, the investigating authority will be free to base its determinations on the basis of the facts that it is aware of.

Additionally, it should be noted that, if an interested party does not cooperate in the development of the procedure and consequently fails to communicate to the authority information relevant to the case, this could lead to a result less favorable to that party than if it had cooperated.

If you wish to request an extension to submit the Questionnaire, it must be filed before the expiry of the original deadline. The Commission may grant such an extension provided that the request is adequately justified. As established in Article 26 of the National Antidumping Regulation, extensions may be granted up to a maximum period of thirty (30) additional calendar days, so that the total period for the submission of the Questionnaire does not exceed sixty (60) calendar days.

It is important to note that the Commission has the authority to request information at any stage of the investigation procedure. If additional time is needed to submit information requested by the Commission, an extension of the deadline granted for such action may be requested. Any request for an extension must be made before the original deadline expires; otherwise, the request will be deemed inadmissible. It should be noted that, according to the Peruvian regulatory framework, parties must comply with submitting the information requested by the Commission within a period not exceeding ten (10) business days, in accordance with Article 132 of Law N ° 27444 - General Administrative Procedure Law[[9]](#footnote-9).

Finally, it is hereby informed that any request for an extension for the delivery of missing information will be evaluated by the Commission. However, its eventual acceptance or rejection will not be an obstacle for the authorities to reach preliminary or definitive determinations, positive or negative, with the best information available, as indicated in Article 6.8 of the Anti-dumping Agreement.

In the case your firm requires additional information or further guidance; please communicate with the officers of the Technical Secretariat of the Commission through the following means:

Phone: (51-1) 2247800 – Extension 3001

E-mail: [dumping@indecopi.gob.pe](mailto:dumping@indecopi.gob.pe)

|  |
| --- |
| 1. **QUESTIONNAIRE** |

1. **General information about the company**

In order to have a better understanding of the productive and commercial activities carried out by your company and its role in the industry that manufactures the product under investigation, you are requested to provide the following information:

1. Provide a brief description of your company and its activities. Indicate other names under which your company operates.
2. Indicate whether your company belongs to a business group (set of legally independent companies that are under control or subordination of a parent company). If your answer is affirmative, provide detailed information about the organization of the group to which you belong. Additionally, describe the corporative structure and affiliations of your company (holding, parent company, subsidiaries in other States or countries, logistic coordinators, etc.). Include a diagram of the corporate structure and affiliations at home and abroad. In this regard, provide any documentation that supports your statements regarding the affiliation of your company to the business group referred to above.
3. Indicate if your company produces stainless steel sinks or if it is a trader or broker, or if it carries out both activities.
4. Indicate whether during the period January 2021 – June 2024 you export stainless steel sinks directly or through a third company. In case, during the mentioned period, you export through a third company, detail the name and address of the same, and, if applicable, the type of relationship you have with that company.
5. If your company is a non-producer of stainless steel sinks but a trader or broker, detail the name of the companies that have supplied it during the period January 2021 – June 2024, specifying the information of their contact (address, telephone, email). Likewise, you must indicate if your company is linked to any of the suppliers, indicating the type of the existing link.
6. Does your company maintain a relationship[[10]](#footnote-10) with one or more Peruvian companies that acquire the product under investigation?

|  |  |  |  |
| --- | --- | --- | --- |
| Yes |  | No |  |

If your answer is affirmative, list the affiliated Peruvian companies and indicate the type of relationship (please attach an organizational chart). Provide the relevant documentation that proves the existence of the affiliation.

1. Provide a copy of the list or register of shareholders of your company, in which the name of each shareholder is recorded, as well as the percentage of shares they own in the company.
2. **Information about the company’s economic and financial indicators**

**B.1 In case of your company is producer of stainless steel sinks under investigation**

***Information about the product under investigation***

1. Describe in detail the physical characteristics of stainless steel sinks under investigation produced by your company during the period January 2021 - June 2024, providing the following information:

* Commercial name, technical name, model, or type
* Tariff subheading by which the product is exported.
* Physical and technical characteristics (attach illustrative catalog and/or data sheet of the product).
* Raw material, inputs and auxiliary materials[[11]](#footnote-11) used in its manufacturing.
* Main uses and functions of the product.
* Final consumers.
* Forms of product presentation
* Marketing channels of the stainless steel sinks under investigation manufactured by your company in the Peruvian market
* Any other information considered relevant.

1. In order to identify the main stages of the production process and its impact on production costsdescribe in detail the production process followed by your firm in the production of the product under investigation, specifying the main stages included in this production process. Attach a diagram that clearly explains the production process and a respective glossary that includes the definitions of the terms used in the diagram.

***Context of the productive and commercial operations of the company***

1. Provide the name and location of all the production plants of the product under investigation that your company has within China and/or abroad.
2. The installed capacity of a company is defined as the production potential or maximum volume of production that a company can achieve during a certain period of time, using all available resources (production equipment, facilities, human resources, technology, experience / knowledge, among others). In that sense, indicate the monthly production capacity (in kilograms and/or units) of the product under investigation, corresponding to each of the production plants owned by the company, for the period January 2021 - June 2024. Use the format of **Annex N° 1**. In this regard, provide the following:

* Explain in detail the methodology used to calculate the reported installed capacity. If the calculation is made on the basis of an arithmetic formula, detail that formula, indicating the parameters considered to estimate the production capacity reported (for example, the hours of operation per week, month, and/or year during which the machines are used at full productive capacity).
* Explain the factors that are considered by your company in order to decide on the modification of the reported production capacity (for example, the factor of time, cost, change in the relative price, etc.).

1. In order to identify the investments made by the company and its incidence in the levels of stainless steel sinks production,provide information about the investments made by the company between January 2021 - June 2024, associated with the line of production of the product under investigation, detailing if investments are made in buildings, plants and equipment, the purpose of such investments (expansion of productive capacity, replacement of obsolete facilities and/or equipment, among others) as well as their net book value (use the format of **Annex N ° 2**). In order to verify the information presented, provide the accounting and financing documentation that indicates clearly the amount of investments declared.
2. For each of the production plants mentioned in question 10, indicate the volume of the product under investigation that your company has manufactured monthly during the period January 2021 - June 2024. Specify the name and commercial code of the product produced, brand of the product, the referential tariff subheading for which the product is marketed and its production date. Use the format of **Annex N° 3**.
3. With regard to the inventory of stainless steel sinks that the company manufactures and markets, provide the volume (in kilograms) and value (in US$) of the inventory (beginning and end of the period) of the referred product, corresponding to the period from January 2021 to June 2024 (please use the format of **Annex No. 4** of this Questionnaire).

In order to support your statements referred to questions 13 and 14 of this Questionnaire, you must complete the **Table A of Annex N° 5**, referring to the detailed register of the deliveries and exits of the finished products[[12]](#footnote-12) of stainless steel sinks manufactured by the company during de period January 2021 – June 2024, for each production plants that your company have.

Also, any other accounting documentation that supports your statements in this regard must be provided.

1. If your company produces other types of products in addition to the stainless steel sinks under investigation, it is relevant to understand the share of the production line of the product under investigation in relation to the other production lines of the company. In this regard, please provide the volume (in the appropriate unit) of production, as well as the volume (in the appropriate unit) and value (in US$) of total sales from the other production lines, corresponding to the period from January 2021 to June 2024. Use **Table A of Annex No. 6** of this Questionnaire.

It is important to note that the sales amount from the other production lines provided, added to the sales amount of the product under investigation (in Peru, in the domestic market of the exporting country, and in third countries), will be cross-checked with the information on total revenues contained in the company's Financial Statements, which will be requested in question 49 of the Questionnaire.".

***Production costs of the product under investigation***

1. With regard to each of the production plants where the product under investigation is manufactured (referred to in question 10 of this Questionnaire), provide the unit cost structure of production (US$ per kilogram) for the stainless steel sinks under investigation that your company manufactured during the period from January 2021 to June 2024. That is, indicate how the selling price (ex-factory) is broken down into manufacturing costs, operating expenses, financial expenses, and profits. Use the format of **Tables A, B, and C of Annex No. 7** of this Questionnaire**.**
2. In order to verify the information requested in question 16, the following must be provided:

• A detailed explanation of the methodology by which the company determines the unit production costs of the product under investigation.

• Submit (in Excel format) the intermediate calculations made to determine the amounts for each item in the cost structure assigned to the production line under investigation.

• List the accounting accounts (by code and description) associated with each item in the unit cost structure of the product under investigation, as reported in response to question 16 of this Questionnaire. Use the format of **Table A in Annex No. 8** of this Questionnaire.

• Provide the valuation of the production costs of the stainless steel sinks under investigation, according to their accounting accounts, for the period from January 2021 to June 2024. If the company uses cost centers to manage its accounting information, specify which cost centers are associated with each of the accounting accounts mentioned above, and detail, in each case, the criteria used to allocate expenses among the company's business lines. Use the format of **Table A in Annex No. 9** of this Questionnaire.

• Present a list of raw materials[[13]](#footnote-13), inputs, and auxiliary materials[[14]](#footnote-14) purchased by your company for the manufacture of the product under investigation during the period from January 2021 to June 2024. This record should include information regarding the volume (indicating the commercial unit) and value (in US$) of the goods purchased, destination market, the name of each purchased product, the country of origin of these products, the name of their suppliers, whether these suppliers are state-owned or private companies, and whether they are or are not related to your company. Use the format of **Annex No. 10** of this Questionnaire. Additionally, in order to support the requested information, provide copies of the first five (5) payment receipts from each month of the period from January 2021 to June 2024, related to the purchase transactions of raw materials, inputs, and auxiliary materials mentioned above.

Provide information on the quantity of raw materials, inputs, and auxiliary materials required for the production of one kilogram of stainless steel sinks, manufactured for sale in the domestic and international markets. Use the format of **Annex No. 11** of this Questionnaire. Additionally, submit the production reports or orders, the raw material and input Kardex for the production of the product under investigation for the period from January 2021 to June 2024, and the relevant accounting documentation that supports your statements in this regard.

• Provide a copy of the General Ledgers corresponding to the accounting accounts indicated in Annex No. 8 of this Questionnaire for the period from January 2021 to June 2024, as well as an Excel file detailing the information contained in the records of these General Ledgers. Attach descriptions of each of the fields or columns recorded in the aforementioned General Ledgers.

• Provide a detailed explanation of the methodology used to allocate operating expenses (administrative and sales expenses) and financial expenses reported in the unit cost structure of the wash basins under investigation, presented in Annex No. 7 of this Request. In each case, the methodology used should be described, and how this allocation takes into account the differences between the costs and general expenses to be allocated to the production line of stainless steel sinks produced for sale in both the domestic and foreign markets. Additionally, provide the intermediate calculations made to determine the amount allocated to the production line of stainless steel sinks[[15]](#footnote-15) (use the format of **Annex No. 12** of this Questionnaire).

• Provide a detailed explanation of how the pre-tax unit profit of the product under investigation was calculated, corresponding to the period from January 2021 to June 2024.

• Provide any other information deemed relevant in order to verify the information provided in your unit cost structure.

Attach supporting documentation for the information provided

***Commercialization of the product under investigation***

1. The explanation that your company provides regarding its sales policy is necessary to have a comprehensive understanding of the conditions under which the company makes the sales of the product under investigation in the domestic market, as well as the exports of that product to Peru or third countries.

In this regard, detailed information and/or documentation of your sales policy for the period from January 2021 to June 2024 related to the stainless steel sinks business line is required, which should at least include the following:

• Provide a detailed explanation of the proportion of your sales by customer type (wholesaler distributor, retailer distributor, end user, among others[[16]](#footnote-16)) for each market (domestic market, Peruvian market, or third-country markets).

* Explain if the selling prices in the domestic market, as well as the export prices to Peru and third countries, vary depending on the distribution channel through which the sale is made or the type of customer to whom the product is sold. If so, please explain how the prices vary and the reasons for these variations.
* Explain the types of discounts applied to the selling price by customer type, distribution channel, and destination market (Peruvian market, domestic market of the exporting country, and third-country markets). For example: early payment discount, volume discount, discount based on credit history, among others.
* Explain the types of payment terms used by the company, and if they are related to the type of customer, distribution channel, and destination market (Peruvian market, domestic market, and third-country markets).
* Provide any other information you consider relevant regarding your sales policy.

Attach supporting documentation that supports the information provided in relation to your sales policy.

1. In order to have a better understanding of the operating expenses of the company associated with each of the distribution facilities, provide the name and location of all establishments owned by the company from which the distribution and commercialization of the product under investigation was carried out during the period January 2021 to June 2024.
2. Indicate the commercial codes under which the product under investigation has been marketed during the period from January 2021 to June 2024. In each case, specify the characteristics of the marketed product, as well as the destination market where the sales of those products took place (domestic market, export to Peru, export to third countries). Use the format of **Annex No. 13** of this Questionnaire.
3. In order to understand in detail the conditions under which your sales are made, provide the sales contracts related to the domestic and export sales transactions of the product under investigation, conducted during the period from January 2021 to June 2024. Also, specify which sales invoices are associated with the aforementioned contracts. Use the format of **Annex No. 14** of this Questionnaire.
4. If applicable, provide information regarding the existence of barriers to importing the product under investigation in markets other than the Peruvian market.
5. Do you know if the exports of the product under investigation originating from China have been subject to any antidumping investigation in a third country?

Yes  No  We do not know 

If your answer is affirmative, complete the following chart:

|  |  |  |  |
| --- | --- | --- | --- |
| Country that started the investigation | Final decision adopted (whether or not definitive measures were applied) | N° of Final Decision | Date of Final Decision |
|
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

***Sales of the product under investigation***

In order to have information to calculate the normal value, as well as the export price to Peru, of the product under investigation, it will be requested information concerning your sales made in the domestic market and in your export markets (Peru and third countries).

1. Provide a list of the sales transactions of the product under investigation carried out in the domestic market during the period from January 2021 to June 2024. In each case, specify the trade codes under which the product under investigation has been marketed, the name of the customer and their relationship with each customer, the type of customer (wholesaler distributor, retailer distributor, or end user), the characteristics of the marketed product, manufacturing cost, administrative, sales, and financial expenses, volume (in kilograms), and value (in US$) of the sales made, among other requested details. Use the format of **Table A of Annex No. 15** of this Questionnaire.

Attach the first five (5) sales invoices for each month, related to the sale transactions of the product under investigation made in the domestic market during the period January 2021 to June 2024.

1. Submit a list of the export transactions to Peru of the product under investigation carried out during the period January 2021 to June 2024. In each case, you must specify the commercial codes under which you commercialized the product under investigation, the name of the customer and its relationship with each customer, the type of customer concerned (for example: agent, wholesale distributor, retail distributor or end user), volume (in kilograms), value (in US $) of sales made, among other aspects. Use the format of **Table B of Annex No. 15.**

Attach the first five (5) sales invoices of each month, related to the export transactions to Peru of the product under investigation object made during the period January 2021 to June 2024.

1. Provide a list of the export transactions to third countries of the product under investigation carried out during the period from January 2021 to June 2024. In each case, specify the trade codes under which the product under investigation has been marketed, the destination country, the name of the customer and their relationship with each customer, the type of customer (e.g., agent, wholesaler distributor, retailer distributor, or end user), the characteristics of the marketed product, manufacturing cost, administrative, sales, and financial expenses, volume (in kilograms), and value (in US$) of the sales made, among other details. Use the format of **Table C of Annex No. 15** of this Questionnaire.

Attach the first five (5) sales invoices for each month related to the export transactions to third countries of the product under investigation made during the period January 2021 to June 2024.

***Adjustments to the sale price of the product under investigation***

1. In If you request adjustments to the sale price of the stainless steel sinks marketed in the domestic market, exported to Peru, or exported to third countries during the period from January 2021 to June 2024 (for reasons such as instalment credit, freight charges to the port, differences in tax treatments, among others), you must comply with the following:

• Indicate each of the requested adjustments and provide a detailed explanation of the methodology used to determine the amount for each adjustment.

• Provide the calculations made to determine the amount of each requested adjustment. If the amount of the requested adjustment was calculated using an arithmetic formula, detail the formula, specifying the parameters considered to estimate the amount of the requested adjustment (e.g., volume of goods transported, total payment for transport services, among others).

• Present relevant evidence that clearly identifies the alleged amount of each requested adjustment (such as: company sales policies, credit notes, receipts of charges by internal transport companies, packing lists, payment receipts for various services, bills of lading, carrier contracts, receipts for customs services at origin, receipts for customs services at destination, contracts for maritime freight, insurance contracts, and other appropriate accounting and financial documentation).

• If the requested adjustments are not specific to a single transaction and the reported amount is obtained through an allocation, provide (in a separate paragraph) a detailed explanation of the method used to make such allocation.

• Indicate any other aspect that you believe may affect the comparability of the domestic sale price and the export price to Peru of the stainless steel sinks your company marketed during the period from January 2021 to June 2024.

In order to present the required information regarding the amount of the requested adjustments to the domestic sale price, the export price to Peru, or to third countries for the product under investigation, please use the format of **Tables A, B, and C of Annex No. 16** of this Questionnaire, respectively.

**B.2. In case your company is a marketer and not a producer of the product under investigation**

***Information about the product under investigation***

1. Describe detailed information about the physical characteristics of the washbasins marketed by your company during the period from January 2021 to June 2024, indicating the following:

• Commercial name, technical name, model or type.

• Tariff subheading under which the product is exported.

• Physical and technical characteristics (attach the corresponding catalogs and/or technical data sheets for the product).

• Raw materials, inputs, and auxiliary materials[[17]](#footnote-17) used in its manufacture.

• Main uses and functions of the product.

• End consumers of the product.

• Forms of product presentation.

• Marketing channels for the washbasins under investigation manufactured by your company in the Peruvian market.

• Any other information you consider relevant

1. In order to identify the main stages of the production process and their impact on the production costs of the manufacturing companies that supply your company, describe in detail the production process of the washbasins under investigation carried out by the manufacturing companies that supply your company, specifying the main stages involved in that production process. Attach a diagram that clearly explains the production process and a glossary that includes the definitions of the terms used in the diagram.

***Commercialization of the product under investigation***

1. The explanation your company provides regarding its sales policy is necessary to gain a comprehensive understanding of the conditions under which the company makes its sales of the product under investigation in the domestic market, as well as its exports of that product to Peru or third countries.

In this regard, detailed information and/or documentation regarding your sales policy for the period January 2021 – June 2024 related to the stainless steel sinks business line is required, which must at least include the following:

• Provide a detailed explanation of the magnitude of your sales by type of customer (wholesaler, retailer, end user, others[[18]](#footnote-18)) in each market (Peruvian market, domestic market of the exporting country, or markets of third countries).

• Explain whether the sales prices in the domestic market, as well as the export prices to Peru and third countries, vary depending on the distribution channel through which the sale is made or the type of customer to whom the product is sold. If so, please explain how the prices vary and why.

• Explain the types of discounts applied to the sale price for each type of customer, distribution channel, and market destination (Peruvian market, domestic market of the foreign country, and third countries). For example: early payment discount, volume discount, credit history discount, among others.

• Explain the types of payment terms the company employs, and whether they are related to the type of customer, distribution channel, and market destination (Peruvian market, domestic market, and third-country markets).

• Provide any other information that you consider relevant regarding your sales policy.

Attach supporting documentation that supports the information provided in relation to your sales policy.

1. In order to have a better understanding of the operating expenses of the company associated with each of the distribution facilities, provide the name and location of all establishments owned by the company from which the distribution and commercialization of the product under investigation was carried out during the period January 2021 – June 2024.
2. Indicate the commercial codes under which you have marketed the product under investigation during the period January 2021 – June 2024. In each case, specify the destination market in which the sales of said products were made (internal market, export to Peru and export to third countries). Use the format of **Annex No. 13**.
3. In order to understand in detail the conditions under which your sales are made, please provide the sales contracts related to the internal sales and export transactions of the product under investigation, carried out during the period from January 2021 to June 2024. Also, specify which sales invoices are associated with the contracts mentioned above. Use the format of **Annex No. 14** of this Questionnaire.
4. Regarding the inventory of stainless steel sinks that the company sells, please provide the volume (in kilograms) and value (in US$) of the inventory (beginning and end of the period) of the referred product, for the period from January 2021 to June 2024 (use the format of **Annex No. 4** of this Questionnaire).
5. In order to support the answers provided to question 34, you must complete **Table B of Annex No. 5** of this Questionnaire, referring to the detailed record of entries and exits[[19]](#footnote-19) of the stainless steel sinks under investigation that your company sold during the period from January 2021 to June 2024, for each of the distribution establishments it owns.

Additionally, please provide any other relevant accounting documentation to support your statements in this regard.

1. If applicable, provide information regarding the existence of barriers to the importation of the product under investigation in markets other than the Peruvian market.
2. Do you know if the exports of the product under investigation from China have been subject to any antidumping investigation in a third country?

Yes  No  We do not know 

If your answer is affirmative, complete the following chart:

|  |  |  |  |
| --- | --- | --- | --- |
| Country that started the investigation | Final decision adopted (whether or not definitive measures were applied) | N° of Final Decision | Date of Final Decision |
|
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

***Marketing costs of the product under investigation***

1. Provide the unit marketing cost structure (US$ per kilogram) of the stainless steel sinks under investigation that your company sold during the period from January 2021 to June 2024. That is, indicate how the selling price (ex-factory) is disaggregated into acquisition costs, operating expenses, financial expenses, and profits. Use the format of **Tables A, B, and C of Annex No. 17** of this Questionnaire.
2. In order to verify the information requested in question 38, you must comply with the following:

• Explain in detail the methodology by which the company determines the unit marketing costs of the product under investigation.

• Present (in Excel format) the intermediate calculations made to determine the amounts of each item in the marketing cost structure of the product under investigation.

• List the accounting accounts (by code and description) associated with each item in the unit marketing cost structure of the product under investigation, reported in response to question 38 of this Questionnaire. Use the format of **Table B of Annex No. 8** of this Questionnaire.

• Provide the valuation of the marketing costs of the stainless steel sinks under investigation, according to their accounting accounts, for the period from January 2021 to June 2024. If the company uses cost centers to manage its accounting information, specify which cost centers are associated with each of the previously mentioned accounting accounts, and detail, in each case, the criteria used for distributing the expenses among each business line of the company. Use the format of **Table B of Annex No. 9** of this Questionnaire.

• Explain in detail the methodology used to allocate operating expenses (administrative and sales expenses) and financial expenses reported in the unit marketing cost structure of the stainless steel sinks under investigation, presented in Table B of Annex No. 7 of this Questionnaire. In each case, you should describe the methodology used and indicate how such allocation takes into account the differences between the various products associated with the general costs and expenses to be charged to the product line under investigation.

You should also detail the intermediate calculations made to determine the amount allocated to the stainless steel sinks product line under investigation[[20]](#footnote-20) (use the format of **Annex No. 12** of this Questionnaire).

• Present a list of the purchases of the stainless steel sinks under investigation acquired by your company during the period from January 2021 to June 2024. This record should include information on the volume (in kilograms) and value (in US$) of the goods acquired, the name of each product purchased, the country of origin of these products, the name of their suppliers, whether these suppliers are state-owned or private companies, and whether or not they are related to your company. Use the format of **Annex No. 18** of this Questionnaire.

In this regard, provide copies of the first five (5) payment receipts of each month related to the purchase transactions of the washbasins under investigation mentioned above.

• Explain in detail how the unit profit before taxes of the product under investigation was calculated, for the period from January 2021 to June 2024.

• Provide any other relevant information to verify the information provided in your unit marketing cost structure and attach supporting documentation for the information provided.

• Provide a copy of the General Ledgers for the accounting accounts indicated in Table B of Annex No. 8 for the period from January 2021 to June 2024, as well as an Excel file detailing the information contained in the records of these General Ledgers. Attach descriptions of each of the fields or columns recorded in the above-mentioned General Ledgers.

1. If your company sells other types of products in addition to the stainless steel sinks under investigation, provide details on the volume (in kilograms) and value (in US$) of total sales of such products, for the period from January 2021 to June 2024. Use the format of **Table B of Annex No. 6** of this Questionnaire

***Sales of the product under investigation***

In order to have information to calculate the normal value, as well as the export price to Peru, of the product under investigation, it will be requested information concerning its sales made in the domestic market and in its export markets (Peru and third countries).

1. Provide a list of the sales transactions of the product under investigation made in the domestic market during the period from January 2021 to June 2024. In each case, specify the commercial codes under which the product under investigation was marketed, the name of the customer and their relationship with each customer, the type of customer (wholesaler distributor, retailer distributor, or end user), the characteristics of the product marketed, manufacturing cost, administrative, sales, and financial expenses, volume (in kilograms) and value (in US$) of the sales made, among other aspects requested in **Table A of Annex No. 15** of this Questionnaire.

Attach the first five (5) sales invoices of each month, related to the sales transactions of stainless steel sinks made in the domestic market during the period from January 2021 to June 2024.

1. Provide a list of the export transactions to Peru of the product under investigation made during the period from January 2021 to June 2024. In each case, specify the commercial codes under which the product under investigation was marketed, the name of the customer and their relationship with each customer, the type of customer (for example: agent, wholesaler distributor, retailer distributor, or end user), the characteristics of the product marketed, manufacturing cost, administrative, sales, and financial expenses, volume (in kilograms) and value (in US$) of the sales made, among other aspects. Use the format of **Table B of Annex No. 15** of this Questionnaire.

Attach the first five (5) sales invoices of each month, related to the export transactions to Peru of stainless steel sinks made during the period from January 2021 to June 2024.

1. Provide a list of the export transactions to third countries of the product under investigation carried out during the period from January 2021 to June 2024. In each case, specify the commercial codes under which the product under investigation was marketed, the destination country, the name of the client and their relationship with each client, the type of client (for example: agent, wholesaler, retailer, or end user), the characteristics of the marketed product, manufacturing cost, administrative, sales, and financial expenses, volume (in kilograms), and value (in US$) of the sales made, among other aspects. Use the format of **Table C of Annex No. 15** of this Questionnaire.

Attach the first five (5) sales invoices for each month related to the export transactions to third countries of the stainless steel sinks carried out during the period from January 2021 to June 2024

***Adjustments to the sale prices of the product under investigation***

1. In case you request adjustments to be made to the sale price of the stainless steel sinks marketed in the domestic market, exported to Peru, or exported to third countries during the period from January 2021 to June 2024 (due to instalment credit, freight expenses to the port, differences in tax treatments, among others), you must comply with the following:

• Indicate each of the requested adjustments and explain in detail the methodology used to determine the corresponding amount for each adjustment.

• Provide the calculations made to determine the amount of each of the requested adjustments. In case the requested adjustment amount was calculated using an arithmetic formula, provide the formula, indicating the parameters considered to estimate the requested adjustment amount (for example, volume of goods transported, total payment for transportation services, among others).

• Present relevant evidence from which the claimed amount of each of the requested adjustments can be clearly identified (such as: company sales policies, credit notes, receipts for charges levied by domestic transportation companies, packing lists, payment receipts, bills of lading, carrier contracts, customs service receipts at origin, customs service receipts at destination, maritime freight contracts, insurance contracts, among other accounting and financial documentation deemed appropriate).

• In case the requested adjustments are not specific to a single transaction and the reported amount is obtained through an allocation, provide (in a separate paragraph) a detailed explanation of the method used to make such an allocation.

• Indicate any other aspect that you believe may affect the comparability of the internal sale price and the export price to Peru or third countries of the stainless steel sinks your company marketed between January 2021 and June 2024.

In order to present the required information related to the amount of the requested adjustments on the internal sale price, the export price to Peru or third countries of the product under investigation, you must use the format of **Tables A, B, and C of Annex No. 16** of this Questionnaire, respectively.

**C. Context of market and perspectives**

The information requested below will allow us to have a better understanding of the current and future context of the production costs and sales prices in the internal market of the stainless steel sinks under investigation.

1. Indicate how the demand for the product under investigation has changed in the domestic market of China, during the period January 2021 – June 2024. Indicate and explain the main factors that, in your opinion, have affected the demand and provide the relevant documentation that supports the explanation given.
2. Provide any information available to you, corresponding to the period from January 2021 to June 2024, regarding the Chinese industry that manufactures stainless steel sinks (number of plants located in China, installed capacity of the industry, total production volumes of the industry, volumes destined for domestic consumption, among others). Additionally, provide the sources from which the information you provide in this section was obtained.
3. Explain the main internal and external factors that have influenced the evolution of stainless steel sinks sales by your company during the period from January 2021 to June 2024. Also, provide the relevant documentation that supports the explanation given.
4. Explain what advantages you find in exporting stainless steel sinks to the Peruvian market (if possible, attach data or information that, if applicable, supports your response).

**D. Additional information**

1. Attach to the Questionnaire a copy of the following financial documents of your company:

* Annual report of the company for the years 2021, 2022 and 2023.
* Annual financial statements (Balance Sheet, Income Statement, Statement of Equity, Cash Flow), along with the notes to the financial statements for 2021, 2022, and 2023, as well as the company's partial financial statements for the period January – June 2024.

1. If your company produces or sells other products different from the stainless steel sinks under investigation, prepare a specific Income Statement for the line corresponding to the product under investigation. Additionally, report the percentage that the product line under investigation represented of the total product lines in your company, in terms of sales value, as well as in production volume, during the period January 2021 – June 2024. Explain the methodology you use to divide the Income Statement by product line.
2. Provide any relevant information that has not been requested in any of the previous points. Use additional annexes if you deem it necessary.

**Annex N° 1**

**Installed capacity for the monthly production of stainless steel sinks under investigation**

**(in kilograms)1/**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Production plant** | **2021** | | | | **2022** | | | | **2023** | | | | **2024** | | | |
| **Jan** | **Feb** | **…** | **Dec** | **Jan** | **Feb** | **…** | **Dec** | **Jan** | **Feb** | **…** | **Dec** | **Jan** | **Feb** | **…** | **Jun** |
|  |  |  | … |  |  |  | … |  |  |  | … |  |  |  | … |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ If the installed capacity is estimated in another unit of measurement (dozens or others), you must specify the conversion factor to pairs.

**Annex N° 2**

**Investments made by the company, by production lines**

**(January 2021 – June 2024)**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Date** | **Production line1** | **Proyect** | **Description** | **Amount of investment (US$)** | **Sources of financing** | **Payment conditions** | **Factors that motivated the execution of the project** |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

1/ Indicate the production line to which the project belongs, that is, specify whether it corresponds to an investment in the line of the product under investigation or other production lines.

**Annex N° 3**

**Production volume of stainless steel sinks under investigation**

**(January 2021 – June 2024)**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Date of production** | | **Production plant** | **Commercial code of the product1/** | **Commercial name of the product** | **Referential tariff subheading** | | **Amount produced (in kilograms)2/** |
| **Year** | **month** |
|  |  |  |  |  |  |  | |
|  |  |  |  |  |  |  | |
|  |  |  |  |  |  |  | |
|  |  |  |  |  |  |  | |

11/ The codes and commercial names listed in this annex must match those listed in Annex No. 13 of this Questionnaire.

2/ If the production is recorded in another unit of measurement (dozens or others), the conversion factor to kilograms must be specified.

**Annex N° 4**

**Table A**

**Monthly inventories of stainless steel sinks (in kilograms and in US $)**

**(January 2021 - June 2024)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Variables** | **Commercial code of the product2** | **Commercial name** | **2021** | | | | **2022** | | | | **2023** | | | | **2024** | | | |
| **Jan** | **Feb** | … | **Dec** | **Jan** | **Feb** | **…** | **Dec** | **Jan** | **Feb** | **…** | **Dec** | **Jan** | **Feb** | **…** | **Jun** |
| Initial inventory (kg) 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Final inventory (kg) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Initial inventory (US $)3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Final inventory (US $) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ If inventories are recorded in another unit of measurement (dozens or others), specify the conversion factor to kilograms

2/ The codes and trade names consigned in this annex must coincide with those listed in Annex N ° 13 of this Questionnaire.

3/ If the value is not expressed in U.S. dollars, indicate the exchange rate to USD used and its corresponding source.

**Annex Nº 5**

**Table A****1/**

**Producer company: Record of inputs and outputs of finished products**

**during the period January 2021 – June 2024**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Commercial code of the product2/** | **Commercial name** | **Type of movement** | **Movement description3/** | **Date of movement (DD/MM/YYYY)** | **Category of the register (in kilograms), according to the type of movement4/** | | | | | | | **Information about sales and other outputs10/** | | | **Lot N°11/** | **[A]**  **Unit value (US$ per kg)12/** | **[B] Total (in kg)** | **[A] x [B] Total value US$** |
| **Opening balance5/** | **Production** | **Purchase6/** | **Other income7/** | **Sales** | **Other outputs8/** | **Final Balance9/** | **Customer code** | **Customer** | **Country** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ In case the company owns more than one production plant, the “Table A of Annex N° 5” must be provided for each of its production plants. For example, if the company has three (3) production plants, three (3) formats of the

“Table A of the Annex N° 5” must be provided.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N ° 13 of this Questionnaire.

3/ In order to have a better understating of each movement, a glossary of the descriptions used must be attached to this document.

4/ According to the type of movement, choose the category to which it corresponds.

5/ This means those finished products that are available at the beginning of the date on which the movement is registered.

6/ This means those finished products that are purchased by the company in order to complete its offer. If your company does not take part in this kind of operations, skip giving this information.

7/ This means those finished products entering for reasons other than production.

8/ This means those finished products that get output for reasons other than a sale.

9/ This means those finished products that after the inputs and outputs, stay in the warehouse at the end of the date on which the movement is registered

10/ In case the register corresponds to the “sales” or “other outputs”, provide the information related to the client and country of destination of the product.

11/ Indicate the number of lot to which the register belongs, in order to apply the traceability of the product.

12/ This refers to the valorization per kilogram of each register. In case the value is not written in U.S. dollars, indicate the exchange rate to U.S. dollars used and its source. Additionally, explain in detail the methodology of

valorization of the product that has been used.

**Annex N° 5**

**Table B1/**

**Marketing company: Record of inventory entries and exits**

**of finished products during the period January 2021 - June 2024**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Commercial code of the product2/** | **Commercial name** | **Type of movement** | **Movement description3/** | **Date of movement (DD/MM/YYYY)** | **Category of the register (in pairs), according to the type of movement4/** | | | | | | **Information about sales and other outputs5/** | | | **Lot N° 10//** | **[A]**  **Unit value (US$ per kilogram)11/** | **[B]**  **Total (in kg)** | **[A] x [B]**  **Total value US$** |
| **Opening balance5/** | **Purchase** | **Other income6/** | **Sales** | **Other outputs7/** | **Final Balance8/** | **Customer code** | **Customer** | **Country** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ In case the company owns more than one distribution establishment, the “Table B of Annex N° 5” must be provided for each of the establishments. For example, if the company owns three (3) distribution establishment,

three (3) formats of the “Table B of the Annex N° 5” must be provided.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N° 13 of this Questionnaire.

3/ In order to have a better understating of each movement, a glossary of the descriptions used must be attached to this document.

4/ According to the type of movement, choose the category to which it corresponds.

5/ This means those inventories that are available at the beginning of the date on which the movement is registered.

6/ This means those inventories entering for reasons other than the purchase of goods.

7/ This means those inventories that get output for reasons other than a sale.

8/ This means those inventories that after the inputs and outputs, stay in the warehouse at the end of the date in which the movement is registered

9/ In case the register corresponds to the “sales” or “other outputs”, provide the information related to the client and country of destination of the product.

10/ Indicate the number of lot to which the register belongs, in order to apply the traceability of the product.

11/ This refers to the valorization per kilogram of each register. In case the value is not written in U.S. dollars, indicate the exchange rate to U.S. dollars used and its source. Additionally, explain in detail the

methodology of valorization of the product that has been used.

**Annex Nº 6**

**Table A**

**Producer company: Production and sales of other products, different from the stainless steel sinks under investigation, manufactured monthly by the company**

**between January 2021 and June 2024**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Month** | **Commercial code**  **of the**  **product** | **Commercial name**  **of the**  **product** | **Product description** | **Production volume (specify unit)1/** | **Sales volume (specify unit) 1/** |  | **Total sales value (excluding taxes) (US $)** |
|  |  |  |  |  |  |  |  | |
|  |  |  |  |  |  |  |  | |
|  |  |  |  |  |  |  |  | |

1/Indicate the appropriate unit.

**Table B**

**Marketing company: Sales of other products, different from the stainless steel sinks under investigation, sold monthly by the company between January 2021 and June 2024**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Month** | **Commercial code**  **of the**  **product** | **Commercial name**  **of the**  **product** | **Product description** | **Sales volume (specify unit) 1/** |  | **Total sales value (excluding taxes) (US $)** |
|  |  |  |  |  |  |  | |
|  |  |  |  |  |  |  | |
|  |  |  |  |  |  |  | |

1//Indicate the appropriate unit.

**Annex N° 7**

**Table A1/**

**Products Manufactured for Domestic Sale: Unit Cost Structure of the**

**Product Under Investigation**

**(In US$ per kilogram)**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Structure of costs** | **2021** | | **2022** | | **2023** | | **2024** | |
| **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** |
| **A. Production cost = (1) + (2) + (3) +(4) + (5) + (6)** |  |  |  |  |  |  |  |  |
| (1) National raw material |  |  |  |  |  |  |  |  |
| (2) Imported raw material |  |  |  |  |  |  |  |  |
| (3) National inputs and/or materials |  |  |  |  |  |  |  |  |
| (4) Imported inputs and/or materials |  |  |  |  |  |  |  |  |
| (5) Labor (Direct) |  |  |  |  |  |  |  |  |
| (6) Indirect Manufacturing Expenses |  |  |  |  |  |  |  |  |
| **B. Operating costs = (7) + (8)** |  |  |  |  |  |  |  |  |
| (7) Administrative expenses |  |  |  |  |  |  |  |  |
| (8) Sales Expenses |  |  |  |  |  |  |  |  |
| **C. Financial expenses** |  |  |  |  |  |  |  |  |
| **D. Ex-factory cost = A + B + C** |  |  |  |  |  |  |  |  |
| **E. Profit / Loss before Tax** |  |  |  |  |  |  |  |  |
| **F. Ex-factory sale price = D + E** |  |  |  |  |  |  |  |  |

1/ In case the company owns more than one production plant, the “Table A of Annex N° 7” must be provided for each of its production plants. For example, if the company has three (3) production plants, three (3) formats of the “Table A of the Annex N° 7” must be provided.

2/ Specify the exchange rate used in the period.

**Annex N° 7**

**Table B1/**

**Products manufactured for export to Peru: unit cost structure**

**of the stainless steel sinks under investigation**

**(In US$ per kilogram)**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Structure of costs** | **2021** | | **2022** | | **2023** | | **2024** | |
| **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** |
| **A. Production cost = (1) + (2) + (3) +(4) + (5) + (6)** |  |  |  |  |  |  |  |  |
| (1) National raw material |  |  |  |  |  |  |  |  |
| (2) Imported raw material |  |  |  |  |  |  |  |  |
| (3) National inputs and/or materials |  |  |  |  |  |  |  |  |
| (4) Imported inputs and/or materials |  |  |  |  |  |  |  |  |
| (5) Labor (Direct) |  |  |  |  |  |  |  |  |
| (6) Indirect Manufacturing Expenses |  |  |  |  |  |  |  |  |
| **B. Operating costs = (7) + (8)** |  |  |  |  |  |  |  |  |
| (7) Administrative expenses |  |  |  |  |  |  |  |  |
| (8) Sales Expenses |  |  |  |  |  |  |  |  |
| **C. Financial expenses** |  |  |  |  |  |  |  |  |
| **D. Ex-factory cost = A + B + C** |  |  |  |  |  |  |  |  |
| **E. Profit / Loss before Tax** |  |  |  |  |  |  |  |  |
| **F. Ex-factory sale price = D + E** |  |  |  |  |  |  |  |  |

1/ In case the company owns more than one production plant, the “Table B of Annex N° 7” must be provided for each of its production plants. For example, if the company has three (3) production plants, three (3) formats of the “Table B of the Annex N° 7” must be provided.

2/ Specify the exchange rate used in the period.

**Annex N° 7**

**Table C1/**

**Products manufactured for export to third countries: unit cost structure**

**of sinks under investigation**

**(In US$ per kilogram)**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Structure of costs** | **2021** | | **2022** | | **2023** | | **2024** | |
| **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** |
| **A. Production cost = (1) + (2) + (3) +(4) + (5) + (6)** |  |  |  |  |  |  |  |  |
| (1) National raw material |  |  |  |  |  |  |  |  |
| (2) Imported raw material |  |  |  |  |  |  |  |  |
| (3) National inputs and/or materials |  |  |  |  |  |  |  |  |
| (4) Imported inputs and/or materials |  |  |  |  |  |  |  |  |
| (5) Labor (Direct) |  |  |  |  |  |  |  |  |
| (6) Indirect Manufacturing Expenses |  |  |  |  |  |  |  |  |
| **B. Operating costs = (7) + (8)** |  |  |  |  |  |  |  |  |
| (7) Administrative expenses |  |  |  |  |  |  |  |  |
| (8) Sales Expenses |  |  |  |  |  |  |  |  |
| **C. Financial expenses** |  |  |  |  |  |  |  |  |
| **D. Ex-factory cost = A + B + C** |  |  |  |  |  |  |  |  |
| **E. Profit / Loss before Tax** |  |  |  |  |  |  |  |  |
| **F. Ex-factory sale price = D + E** |  |  |  |  |  |  |  |  |

1/ In case the company owns more than one production plant, the “Table C of Annex N° 7” must be provided for each of its production plants. For example, if the company has three (3) production plants, three (3) formats of the “Table C of the Annex N° 7” must be provided.

2/ Specify the exchange rate used in the period.

**Annex N° 8**

**Table A**

**Production company: Accounting accounts associated with the items of the structure of**

**Production costs corresponding to stainless steel sinks under investigation**

**(January 2021 - June 2024)**

|  |  |  |
| --- | --- | --- |
| **Item** | **Accounting account number** | **Description of the**  **accounting account** |
| Raw material | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Inputs and / or auxiliary materials | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Labor (Direct) | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Indirect manufacturing expenses | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Administrative expenses | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Sales Expenses | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Financial expenses | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |

**Annex N° 8**

**Table B**

**Marketing Company: Accounting accounts associated with the items in the commercialization cost structure for the stainless steel sinks under investigation**

**(January 2021 - June 2024)**

|  |  |  |
| --- | --- | --- |
| **Item** | **Accounting account number** | **Description of the**  **accounting account** |
| Acquisition Cost | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Administrative expenses | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Sales Expenses | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |
| Financial expenses | Accounting account 1 |  |
| Accounting account 2 |  |
| (…) |  |

**Annex N° 9**

**Table A**

**Valuation of production costs for the stainless steel sinks under Investigation, by accounting accounts and cost centers, for the period January 2021 – June 2024**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Cost center** | **Accounting account** | **Description of the account** | **Total amount**  **(In US $)** | **Amount allocated to stainless steel sinks under investigation (In US $)** | **Criterion used for the allocation of cost or expense to the line of stainless steel sinks under investigation** | **Type of cost or expense1//** |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

1/ Specify the type of cost or expense related to the accounting account (cost of raw materials, inputs and auxiliary materials, cost of direct labor, indirect manufacturing expenses, sales expenses, administrative expenses and financial expenses).

**Annex N° 9**

**Table B**

**Valuation of marketing costs for the stainless steel sinks under investigation, by accounting accounts and cost centers, for the period January 2021 – June 2024**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Cost center** | **Accounting account** | **Description of the account** | **Total amount**  **(In US $)** | **Amount allocated to stainless steel sinks under investigation (In US $)** | **Criterion used for the allocation of cost or expense to the line of stainless steel sinks under investigation** | **Type of cost or expense1//** |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

1/ Specify the type of cost or expense related to the accounting account (cost of raw materials, inputs and auxiliary materials, cost of direct labor, indirect manufacturing expenses, sales expenses, administrative expenses and financial expenses).

**Annex N° 10**

**Amount and value of purchase of raw material, inputs and auxiliary materials acquired by the company for the manufacture of stainless steel sinks under investigation**

**January 2021 - June 2024**

**(in US $ per commercial unit1/)**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **N°** | **Raw material / auxiliary materials** | **Supplier's name** | **Relationship with the provider (related or not related 2/)** | **Country of origin** | **Private or state company** | **Invoice N°** | **Invoice date (dd/mm/yyyy)** | **Total amount acquired** | **Unit of measure (specify)****/** | **Purchase value (specify currency)** | **Exchange rate to**  **US$4** |
| 1 |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |
| . . . |  |  |  |  |  |  |  |  |  |  |  |
| n |  |  |  |  |  |  |  |  |  |  |  |

**Annex N° 11**

**Quantity of raw materials, inputs, and auxiliary materials used to produce one kilogram of the stainless steel sinks under investigation**

**(January 2021 – June 2024)**

|  |  |  |  |
| --- | --- | --- | --- |
| **Product** | **Raw material, inputs and auxiliary materials** | **Amount used** | **Unit2/** |
| Raw material | 1.                                     \_ |  |  |
| 2.                                     \_ |  |  |
| … |  |  |
| n.                                     \_ |  |  |
| Inputs | 1.                                     \_ |  |  |
| 2.                                     \_ |  |  |
| … |  |  |
| n.                                     \_ |  |  |
| Auxiliary materials | 1.                                     \_ |  |  |
| 2.                                     \_ |  |  |
| … |  |  |
| n.                                     \_ |  |  |

1/ Specify the commercial unit in which the raw material is acquired (kilograms, tons, linear or square meters, units, liters, etc.)

**Annex N° 12**

**Methodology used to allocate administrative, sales and financial expenses to stainless steel sinks under investigation**

**(January 2021 - June 2024)**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Expense type** | **Total amount to be allocated (in**  **National currency))** | **Total amount to be allocated**  **(in US $)** | **Exchange rate to**  **US $ 1/** | **Expense allocation methodology** | **Intermediate calculations**  **made2//** | **Final amount allocated to the product under investigation (in US $)** |
| 2021 | Administrative |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |
| Financial |  |  |  |  |  |  |
| 2022 | Administrative |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |
| Financial |  |  |  |  |  |  |
| 2023 | Administrative |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |
| Financial |  |  |  |  |  |  |
| 2024  January -June | Administrative |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |
| Financial |  |  |  |  |  |  |

1/ Support with documentation that allows to verify the exchange rate used.

2/ Provide evidence to support each of the data used to do such calculations.

**Annex N° 13**

**Listing of commercial codes of the product under investigation**

**(January 2021 – June 2024)**

|  |  |  |  |
| --- | --- | --- | --- |
| **N°** | **Commercial code** | **Commercial name** | **Destination market (internal, Peru and / or other countries** |
| 1. |  |  |  |
| 2. |  |  |  |
| 3. |  |  |  |
| . . . |  |  |  |
| n. |  |  |  |

**Annex N° 14**

**Contracts and sales orders associated with sales transactions of stainless steel sinks**

**according to the destination market**

**(January 2021 - June 2024)**

|  |  |  |  |
| --- | --- | --- | --- |
| **Destination market** | **N° of contract** | **Date of the contract** | **Commercial invoices associated with each contract and sales order** |
| Domestic market | Contract 1 |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| Contract 2 |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| … |  |  |
| Contract n |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| Exports to Peru | Contract 1 |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| Contract 2 |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| … |  |  |
| Contract n |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| Exports to third countries1/ | Contract 1 |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| Contract 2 |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |
| … |  |  |
| Contract n |  | Invoice 1, Invoice 2, Invoice 3, …, Invoice n |

1/ Indicate the detail corresponding to each of the countries (other than Peru) where your company exports

**Annex N° 15**

**Table A**

**List of domestic sales of the product under investigation**

**(January 2021 - June 2024)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Unique transaction code1/** | **Commercial code of the product2** | **Volume**  **of the sale (in kilograms)** | **Sales invoice number** | **Invoice date** | **Value of invoice (specify currency)3** | **Exchange rate to**  **US $** | **Quantity specified in the invoice4/** | **Name of customer** | **Relationship with the customer**  **(related or not related)5/** | **Due date** | **Type**  **of**  **customer6/** | **Date of payment7/** | **Unit price (US$ per kilogram)** | **Ex-factory price8 / (in US $ per kilogram/** | **Cost of manufacturing or acquisition (in US$ por kilogram)** | **Sales, administrative, and financial costs**  **(in US$ per kilogram)** | **Place of dispatch of the sale** | **Destination place** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ It is required that your company generate this code, called "unique transaction code", which will serve to identify each record declared in this table and to associate it with the information provided in Annex N ° 16.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N ° 13 of this Questionnaire.

4 / Do not include the payment of internal taxes.

5/ If the indicated quantity is expressed in a unit other than kilograms (units, or others), specify the conversion factor to kilograms.

6/ Indicate whether or not it is a related company. If the company is related, describe the type of relationship with your company.

7/ Indicate whether the customer is a wholesale, retail or final consumer.

8/ This means the date on which the payment for the sale has been made.

9/ This means the price of the product located in the production plant or distribution establishment, as appropriate.

**Annex N° 15**

**Table B**

**List of exports to Peru of the product under investigation**

**(January 2021 - June 2024)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Unique transaction code1/** | **Commercial code of the product2** | **Volume**  **of the sale (in kilograms)** | **Sales invoice number** | **Invoice date** | **Value of invoice (specify currency)3** | **Exchange rate to**  **US $** | **Quantity specified in the invoice4/** | **Name of customer** | **Relationship with the customer**  **(related or not related)5/** | **Due date** | **Type**  **of**  **customer6/** | **Date of payment7/** | **Unit price (US$ per kilogram)** | **Ex-factory price8 / (in US $ per kilogram/** | **Cost of manufacturing or acquisition (in US$ por kilogram)** | **Sales, administrative, and financial costs**  **(in US$ per kilogram)** | **Place of dispatch of the sale** | **Destination place** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ It is required that your company generate this code, called "unique transaction code", which will serve to identify each record declared in this table and to associate it with the information provided in Annex N ° 16.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N ° 13 of this Questionnaire.

4 / Do not include the payment of internal taxes.

5/ If the indicated quantity is expressed in a unit other than kilograms (units, or others), specify the conversion factor to kilograms.

6/ Indicate whether or not it is a related company. If the company is related, describe the type of relationship with your company.

7/ Indicate whether the customer is a wholesale, retail or final consumer.

8/ This means the date on which the payment for the sale has been made.

9/ This means the price of the product located in the production plant or distribution establishment, as appropriate.

**Annex N° 15**

**Table C**

**List of exports to third countries of the product under investigation**

**(January 2021 - June 2024)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Unique transaction code1/** | **Commercial code of the product2** | **Volume**  **of the sale (in kilograms)** | **Sales invoice number** | **Invoice date** | **Value of invoice (specify currency)3** | **Exchange rate to**  **US $** | **Quantity specified in the invoice4/** | **Name of customer** | **Relationship with the customer**  **(related or not related)5/** | **Due date** | **Type**  **of**  **customer6/** | **Date of payment7/** | **Unit price (US$ per kilogram)** | **Ex-factory price8 / (in US $ per kilogram/** | **Cost of manufacturing or acquisition (in US$ por kilogram)** | **Sales, administrative, and financial costs**  **(in US$ per kilogram)** | **Place of dispatch of the sale** | **Destination place** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ It is required that your company generate this code, called "unique transaction code", which will serve to identify each record declared in this table and to associate it with the information provided in Annex N ° 16.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N ° 13 of this Questionnaire.

4 / Do not include the payment of internal taxes.

5/ If the indicated quantity is expressed in a unit other than kilograms (units, or others), specify the conversion factor to kilograms.

6/ Indicate whether or not it is a related company. If the company is related, describe the type of relationship with your company.

7/ Indicate whether the customer is a wholesale, retail or final consumer.

8/ This means the date on which the payment for the sale has been made.

9/ This means the price of the product located in the production plant or distribution establishment, as appropriate.

**Annex N° 16**

**Table A**

**Adjustments on sales prices in the domestic market (In US $)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Unique transaction code1/** | **Sales invoice number** | **Commercial name of the product 2/** | **Discount for prompt payment** | **Adjustment for physical differences** | **Adjustment by marketing levels** | **Discount due to volume** | **Packaging cost** | **Internal freight** | **insurance** | **Adjustment for installment credit 3/** | **Sales commissions** | **Other expenses or adjustments (specify)** |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

1/ It is the same code used in Table A of Annex No. 15.

2/ If the stainless steel sink does not have a commercial name associated with the commercial code of the same, indicate n.a. (not applicable).

3/ This means the financial expense that the company incurs for granting credit in installments before making the respective collections.

**Annex N° 16**

**Table B**

**Adjustments on export prices to Peru (In US $)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Unique transaction code1/** | **Sales**  **invoice number** | **Product** | **Discount**  **for prompt**  **payment** | **Adjustment for physical differences** | | **Discount due to volume** | **Packaging**  **cost** | **Internal freight** | **External freight** | **insurance** | **Adjustment for installment credit 2/** | **Sales**  **commissions** | **Handling** | **Other expenses (specify)** |
|  |  |  |  |  |  | |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | |  |  |  |  |  |  |  |  |

1/ It is the same code used in Table B of Annex No. 15.

2/ This means the financial expense that the company incurs to grant credit in installments before making the respective collections.

**Annex Nº 16**

**Table C**

**Adjustments on export prices to third countries (In US $)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Unique transaction code1/** | **Sales**  **invoice number** | **Product** | **Discount**  **for prompt**  **payment** | **Adjustment for physical differences** | | **Discount due to volume** | **Packaging**  **cost** | **Internal freight** | **External freight** | **insurance** | **Adjustment for installment credit 2/** | **Sales**  **commissions** | **Handling** | **Other expenses (specify)** |
|  |  |  |  |  |  | |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | |  |  |  |  |  |  |  |  |

1/ It is the same code used in Table C of Annex No. 15.

2/ This means the financial expense that the company incurs to grant credit in installments before making the respective collections.

**Annex N° 17**

**Table A**

**Products sold in the domestic market: Unit cost structure of the stainless steel sinks under investigation**

**(in US$ per kilogram).**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Structure of costs** | **2021** | | **2022** | | **2023** | | **2024**  **January - June** | |
| **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** |
| **A. Cost of acquisition of the product under investigation** |  |  |  |  |  |  |  |  |
| **B. Operating costs = (1) + (2)** |  |  |  |  |  |  |  |  |
| (1) Administrative expenses |  |  |  |  |  |  |  |  |
| (2) Sales Expenses |  |  |  |  |  |  |  |  |
| **C. Financial expenses** |  |  |  |  |  |  |  |  |
| **D. Ex-factory cost = A + B + C** |  |  |  |  |  |  |  |  |
| **E. Profit / Loss before Tax** |  |  |  |  |  |  |  |  |
| **F. Ex-factory sale price = D + E** |  |  |  |  |  |  |  |  |

1/ Specify the type of exchange rate used in the period

**Annex N° 17**

**Table B**

**Products purchased for export to Peru: Unit cost structure of the stainless steel sinks under investigation**

**(in US$ per kilogram)**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Structure of costs** | **2021** | | **2022** | | **2023** | | **2024**  **January - June** | |
| **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** |
| **A. Cost of acquisition of the product under investigation** |  |  |  |  |  |  |  |  |
| **B. Operating costs = (1) + (2)** |  |  |  |  |  |  |  |  |
| (1) Administrative expenses |  |  |  |  |  |  |  |  |
| (2) Sales Expenses |  |  |  |  |  |  |  |  |
| **C. Financial expenses** |  |  |  |  |  |  |  |  |
| **D. Ex-factory cost = A + B + C** |  |  |  |  |  |  |  |  |
| **E. Profit / Loss before Tax** |  |  |  |  |  |  |  |  |
| **F. Ex-factory sale price = D + E** |  |  |  |  |  |  |  |  |

1/ Specify the type of exchange rate used in the period

**Annex N° 17**

**Table C**

**Products purchased for export to third countries: Unit cost structure of the stainless steel sinks under investigation**

**(in US$ per kilogram)**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Structure of costs** | **2021** | | **2022** | | **2023** | | **2024**  **January - June** | |
| **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** | **Local currency** | **US$2/** |
| **A. Cost of acquisition of the product under investigation** |  |  |  |  |  |  |  |  |
| **B. Operating costs = (1) + (2)** |  |  |  |  |  |  |  |  |
| (1) Administrative expenses |  |  |  |  |  |  |  |  |
| (2) Sales Expenses |  |  |  |  |  |  |  |  |
| **C. Financial expenses** |  |  |  |  |  |  |  |  |
| **D. Ex-factory cost = A + B + C** |  |  |  |  |  |  |  |  |
| **E. Profit / Loss before Tax** |  |  |  |  |  |  |  |  |
| **F. Ex-factory sale price = D + E** |  |  |  |  |  |  |  |  |

1/ Specify the type of exchange rate used in the period

**Annex N° 18**

**Stainless steel sinks that your company has purchased from third companies**

**(January 2021 - June 2024)**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **N°** | **Product** | **Commercial name** | **Name of**  **the**  **supplier company** | **Origin**  **of the**  **product** | **Relationship**  **with the**  **supplier**  **company** | **Invoive**  **N°** | **Invoice**  **date** | **Value of**  **Purchases**  **(specify**  **Currency** | **Exchange**  **rate**  **to**  **US $** | **Amount acquired**  **(in kilograms)1/** | **Destination of the acquired product (internal market, exported to Peru or other countries)** | **Acquisition costs expressed in**  **US $ (value**  **of purchases**  **+ general expenses)** |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |
| **. . .** |  |  |  |  |  |  |  |  |  |  |  |  |
| n |  |  |  |  |  |  |  |  |  |  |  |  |

1/ If the quantity provided is expressed in a unit other than kilograms (such as dozens, or others), please specify the conversion factor to kilograms.

1. This regulation es available on the institutional web of Indecopi, through the following link: https://www.gob.pe/institucion/indecopi/informes-publicaciones/2327982-acuerdos-internacionales-sobre-dumping-y-subsidios. [↑](#footnote-ref-1)
2. This regulation es available on the institutional web of Indecopi, through the following link: https://www.gob.pe/institucion/indecopi/informes-publicaciones/2327842-decretos-de-dumping-y-subsidios [↑](#footnote-ref-2)
3. Each source of information used must be identified and kept in working papers, so that the information presented could be verified at a later stage. The Commission has faculties to conduct inspections in order to verify *in situ* the information provided, in accordance with Article 2 of Legislative Decree 807, Faculties, Norms and Organization Law of INDECOPI, as well as in accordance with Article 6.7 of Antidumping Agreement. [↑](#footnote-ref-3)
4. **NATIONAL ANTIDUMPING REGULATION, Article 36**.- **Documents submitted in a language other than Spanish**.- Only the submission of documents in another language will be taken into account, when they are accompanied by a simple translation into Spanish. The translation will be joint and several liability of the interested party and of the person who acts as translator, in accordance with Article 41.1.2 of Law No. 27444. General Administrative Procedure Law, or the rule that replaces it.

   [↑](#footnote-ref-4)
5. Virtual reception desk: https://enlinea.indecopi.gob.pe/MDPVirtual2/#/inicio, email: [dumping@indecopi.gob.pe](mailto:dumping@indecopi.gob.pe) [↑](#footnote-ref-5)
6. In order to facilitate the handling of confidential information, the Questionnaire may be presented in two versions, a “**CONFIDENTIAL**” and a “**NON-CONFIDENTIAL**”. [↑](#footnote-ref-6)
7. As established in the Annex, **the following information is confidential because of its nature and therefore requires no justification**: Productions costs, distribution costs, data on pricing in the early stages of production, specifications of components depending on the case, data on pricing in trade levels, trade secrets relating to the nature of a product or production process, customers list, sale conditions (but not the terms of sale offered to the public), differentiated prices by customers, future marketing strategies, data on research and development, industrial secret and know-how, technology projects, and investment projects. The annex also provides that **the following information may be confidential, subject to justification**: data on capacity utilization, inventory in monetary values, list of suppliers depending on the case, non-public balance sheets and financial statements, commercial invoices, technological capacity, information that could be detrimental to the provision of similar information or information from the same source, any other specific business information which, if publicly disclosed, could cause substantial harm to the competitive position of those who provide it, information that comes from a third party not connected to the investigation procedure, whose unauthorized disclosure could be detrimental to them. [↑](#footnote-ref-7)
8. In that summary the information may be presented in percentage terms or as index with respect to a given base year. [↑](#footnote-ref-8)
9. **GENERAL ADMINISTRATIVE PROCEDURE LAW, Article 132.- Maximum periods to perform procedural actions**

   In the absence of a term established by express law, the procedural actions must occur within the following:

   (...)

   4. For procedural actions of the party that is requested by the authority, such as delivery of information, answer to the questions on which they must pronounce: within ten days of requested.

   (…) [↑](#footnote-ref-9)
10. You must specify whether: (i) one company controls the other directly or indirectly, (ii) both companies are controlled directly or indirectly by a third legal entity, (iii) both companies jointly control a third legal entity directly or indirectly, or (iv) other types of relationship with the customer. [↑](#footnote-ref-10)
11. In this case inputs and auxiliary materials are understood to be those that are used in the production processes of stainless steel sinks. [↑](#footnote-ref-11)
12. In this case *the* register of the deliveries and exits of the finished products means the organized registration of the merchandise that is held in a warehouse. To do so, it is necessary to make an inventory of all the content, the quantity, a measurement value and the unit price. Products can also be classified by their common characteristics. [↑](#footnote-ref-12)
13. See footnote No. 11 of the Questionnaire. [↑](#footnote-ref-13)
14. See footnote No. 11 of the Questionnaire. [↑](#footnote-ref-14)
15. For example, if the allocation of general costs and expenses to the stainless steel sinks production line is done through a pro-rata distribution based on production volume, you must specify the formula used to make this calculation, explain the nature of each amount included in the calculation, and provide evidence (information and/or accounting and financial documentation) that supports the relevance of each of the amounts indicated. [↑](#footnote-ref-15)
16. In case the company has another type of client, different to the ones mentioned, please provide a brief description of it. [↑](#footnote-ref-16)
17. In this case inputs and auxiliary materials are understood to be those that are used in the production processes of stainless steel sinks. [↑](#footnote-ref-17)
18. If the company has any other type of customer different from those mentioned, please specify and provide a brief description of the customer type. [↑](#footnote-ref-18)
19. See footnote No. 11 of the Questionnaire. [↑](#footnote-ref-19)
20. For example, if the allocation of general costs and expenses to the stainless steel sinks line is made through a prorated allocation based on the volume sold, you should specify the formula used to perform this calculation, explain the nature of each of the amounts that make up the calculation, and present evidence (accounting and/or financial information and documentation) supporting the relevance of each of the indicated amounts. [↑](#footnote-ref-20)